

COMMUNIQUE - January 2017

January 2017 volumes compared to January 2016

Mahindra & Mahindra - Monthly Flash Volumes						
Auto Sector	Jan-17	Jan-16	%YoY	Apr-Jan 17	Apr-Jan 16	%YoY
Utility Vehicles	19217	21034	-9%	179185	174276	3%
Cars + Vans	879	1054	-17%	10988	11428	-4%
Total Passenger Vehicles	20096	22088	-9%	190173	185704	2%
LCV < 3.5T	12737	13297	-4%	131179	126005	4%
LCV > 3.5T	535	477	12%	5950	5129	16%
MHCV	618	611	1%	4528	4347	4%
Total Commercial Vehicles	13890	14385	-3%	141657	135481	5%
3 Wheelers	3056	4220	-28%	43818	46565	-6%
Total Domestic Sales	37042	40693	-9%	375648	367750	2%
Total Export Sales	2261	3096	-27%	32232	29628	9%
Total Sales (Dom + Exports)	39303	43789	-10%	407880	397378	3%
Farm Equipment Sector	Jan-17	Jan-16	%YoY	Apr-Jan 17	Apr-Jan 16	%YoY
Domestic	14776	14402	3%	216602	175413	23%
Exports	1133	663	71%	12046	9922	21%
Total Tractors (Dom + Exp)	15909	15065	6%	228648	185335	23%