

REF:NS:SEC:

4<sup>th</sup> January, 2017

**National Stock Exchange of India Limited**  
"Exchange Plaza", 5<sup>th</sup> Floor,  
Plot No.C/1, G Block  
Bandra-Kurla Complex  
Bandra (East), Mumbai 400051.

**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai 400001.

**Bourse de Luxembourg**  
Societe de la Bourse de Luxembourg  
Societe Anonyme/R.C.B. 6222,  
B.P. 165, L-2011 Luxembourg.

**London Stock Exchange Plc**  
10 Paternoster Square  
London EC4M 7LS.


**Sub: Report for the month of December, 2016**

Please find enclosed production, sales and export figures of the Company.

Kindly take the above on record.

Yours faithfully,  
For MAHINDRA & MAHINDRA LIMITED

  
f s NARAYAN SHANKAR  
COMPANY SECRETARY.

Encl: a/a  


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Category	Production				Sales				Export			
	Dec-15	Dec-16	F'16	F'17	Dec-15	Dec-16	F'16	F'17	Dec-15	Dec-16	F'16	F'17
CAR COMPACT	21	1	542	21	32	6	565	63	0	0	0	0
CAR SUPER COMPACT	159	228	2118	2727	153	246	2053	2670	0	0	0	0
V1	150	67	6728	6050	606	425	6400	6707	0	0	0	25
V2	0	35	1111	397	96	64	1356	667	0	15	50	100
UV1	12489	8136	78211	91688	9650	9384	73125	91247	16	90	414	2225
UV2	7956	5817	83901	73854	7648	6564	79927	68602	289	433	2963	5681
UV4	0	0	137	114	12	9	190	117	0	0	0	0
M2-A2	1	15	85	181	75	159	1130	1317	0	1	0	1
M3-A2	110	148	1013	1688	30	55	761	973	4	0	27	20
M3-B2	78	34	806	994	61	106	942	1058	3	0	24	17
N1-A1	2982	2264	25790	23277	2018	2306	21105	20425	451	90	4000	3473
N1-A2	11886	11249	108428	112839	9512	10841	91531	98008	2221	1020	17138	16109
N2-A1	275	280	2553	3180	241	211	1819	2067	52	174	768	1224
N2-A2	0	0	0	0	0	0	0	0	0	0	0	0
N3-B1(a)	284	208	1596	1867	238	231	1562	1686	0	17	0	79
N3-B1(b)	146	39	1319	725	128	47	1181	552	0	0	140	109
N3-B2(b)	153	117	542	903	100	102	529	948	0	0	0	1
N3-B2(c)	67	38	530	525	55	49	444	415	12	11	27	64
N3-B2(e)	3	49	23	313	7	47	20	308	0	0	0	0
TH-A(a)	2733	2013	29630	26550	2500	1849	28138	25611	28	98	834	711
TH-A(b)	0	0	0	0	0	0	0	0	0	0	0	0
TH-B(a)	1216	1360	12610	12729	1507	1300	12981	12893	0	104	145	132
TH-B(b)	176	257	1117	2167	170	309	1226	2258	0	0	0	0
<b>Grand Total</b>	<b>40885</b>	<b>32355</b>	<b>358790</b>	<b>362789</b>	<b>34839</b>	<b>34310</b>	<b>326985</b>	<b>338592</b>	<b>3076</b>	<b>2053</b>	<b>26530</b>	<b>29971</b>

*Note: The above figures have not been independently verified or audited. As such, the final figures after audit may vary*