

REF:NS:SEC:
6th May, 2017

National Stock Exchange of India Limited
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (East), Mumbai 400051.

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400001.

Bourse de Luxembourg
Societe de la Bourse de Luxembourg
Societe Anonyme/R.C.B. 6222,
B.P. 165, L-2011 Luxembourg.

London Stock Exchange Plc
10 Paternoster Square
London EC4M 7LS.

Sub: Report for the month of April, 2017

Please find enclosed production, sales and export figures of the Company for the month of April, 2017

Kindly take the above on record.

Yours faithfully,
For MAHINDRA & MAHINDRA LIMITED


NARAYAN SHANKAR
COMPANY SECRETARY.

Encl: a/a

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| Category | Production | | | | Sales | | | | Export | | | |
|--------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|
| | Apr-16 | Apr-17 | F'17 | F'18 | Apr-16 | Apr-17 | F'17 | F'18 | Apr-16 | Apr-17 | F'17 | F'18 |
| CAR COMPACT | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 |
| CAR SUPER COMPACT | 192 | 0 | 192 | 0 | 137 | 15 | 137 | 15 | 0 | 0 | 0 | 0 |
| V1 | 1102 | 1151 | 1102 | 1151 | 907 | 872 | 907 | 872 | 0 | 0 | 0 | 0 |
| V2 | 103 | 114 | 103 | 114 | 126 | 74 | 126 | 74 | 10 | 0 | 10 | 0 |
| UV1 | 13526 | 10896 | 13526 | 10896 | 12954 | 10297 | 12954 | 10297 | 281 | 208 | 281 | 208 |
| UV2 | 8636 | 8645 | 8636 | 8645 | 8529 | 8063 | 8529 | 8063 | 266 | 297 | 266 | 297 |
| UV4 | 10 | 0 | 10 | 0 | 1 | 3 | 1 | 3 | 0 | 0 | 0 | 0 |
| M2-A2 | 15 | 137 | 15 | 137 | 145 | 80 | 145 | 80 | 0 | 0 | 0 | 0 |
| M3-A2 | 242 | 186 | 242 | 186 | 135 | 95 | 135 | 95 | 8 | 3 | 8 | 3 |
| M3-B2 | 152 | 171 | 152 | 171 | 158 | 94 | 158 | 94 | 5 | 0 | 5 | 0 |
| N1-A1 | 2550 | 3477 | 2550 | 3477 | 2057 | 3313 | 2057 | 3313 | 190 | 116 | 190 | 116 |
| N1-A2 | 12117 | 12083 | 12117 | 12083 | 9777 | 11047 | 9777 | 11047 | 1471 | 609 | 1471 | 609 |
| N2-A1 | 354 | 222 | 354 | 222 | 203 | 159 | 203 | 159 | 193 | 32 | 193 | 32 |
| N2-A2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| N3-B1(a) | 227 | 97 | 227 | 97 | 171 | 61 | 171 | 61 | 17 | 7 | 17 | 7 |
| N3-B1(b) | 153 | 28 | 153 | 28 | 88 | 10 | 88 | 10 | 65 | 0 | 65 | 0 |
| N3-B2(b) | 114 | 189 | 114 | 189 | 134 | 122 | 134 | 122 | 0 | 0 | 0 | 0 |
| N3-B2(c) | 82 | 44 | 82 | 44 | 52 | 35 | 52 | 35 | 0 | 0 | 0 | 0 |
| N3-B2(e) | 40 | 47 | 40 | 47 | 27 | 50 | 27 | 50 | 0 | 0 | 0 | 0 |
| TH-A(a) | 2323 | 2482 | 2323 | 2482 | 2129 | 2211 | 2129 | 2211 | 0 | 248 | 0 | 248 |
| TH-A(b) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TH-B(a) | 1272 | 1498 | 1272 | 1498 | 1401 | 1227 | 1401 | 1227 | 0 | 8 | 0 | 8 |
| TH-B(b) | 200 | 0 | 200 | 0 | 225 | 0 | 225 | 0 | 0 | 0 | 0 | 0 |
| Grand Total | 43410 | 41467 | 43410 | 41467 | 39357 | 37829 | 39357 | 37829 | 2506 | 1528 | 2506 | 1528 |

Note: The above figures have not been independently verified or audited. As such, the final figures after audit may vary