

MAHINDRA & MAHINDRA LTD. - INVESTOR FAQS

Company Information

1. What are the main lines of businesses of Mahindra & Mahindra Ltd.?

Mahindra & Mahindra Ltd. is the flagship company of the Mahindra group. The company enjoys a leadership position in the global Tractor industry and the Indian Utility Vehicles market - "Mahindra" is the world's largest selling tractor brand (market share of 41.0% - March 2016) and India's No.1 UV company (market share of 37.9% - Mar 2016).

Through its subsidiaries and JVs, the company has participates in the Aerospace, Aftermarket, Boats, Components, Financial Services, Information Technology, Logistics, Hospitality, Real Estate, Retail, Steel and Two wheeler industries.

The company and its subsidiaries employ >200,000 employees, with a business presence in >100 countries.

2. Where can I obtain information on the company's subsidiaries and associate companies?

The details can be accessed from our website – www.mahindra.com and is also available in the Annual Report of the company, which is a downloadable PDF document from this site.

3. What is the company's performance for the last financial year closing?

Details of the company's performance for the year closing on 31st March 2016 are presented in the table below –

Organisation		In INR (Rs. Crores)	In USD Millions
M&M Ltd.	Gross Revenue	44,461	6818
	Profit After Tax	3099	475
M&M Group	Gross Revenue	83207	12760
	Profit After Tax	3211	492

4. Where can I obtain information periodically on the company's performance?

The company issues press communiqués on a monthly basis in which performance data pertaining to domestic and global performance of its main lines of business - Automotive and Farm Equipment - are presented. The financial performance of the company is reported on a quarterly and annual basis.

5. What is the credit rating of the company?

The current credit ratings of the company from various Indian rating agencies are:

Agency	Short Term	Long Term
CRISIL	A1+	AAA/Stable
ICRA	[ICRA] A1+	[ICRA] AAA/Stable
CARE	CARE A1+	CARE AAA
INDIA RATINGS	IND A1+	IND AAA/Stable

6. What is the address of the registered office of the company?

The address of the registered office of the company is:

Gateway Building,
Apollo Bunder,
Mumbai - 400 001

7. What is the address of the corporate office of the company?

The address of the corporate office of the company is:

Mahindra Towers,
Dr. G. M. Bhosale Marg,
P. K. Kurne Chowk, Worli,
Mumbai - 400 018
Tel: +91-22-24931441
Website: www.mahindra.com

8. What is the Corporate Identity Number of Mahindra & Mahindra?

The Corporate Identity Number of the company is **L65990MH1945PLC004558**

9. When does the company's financial year begin and end?

The company's financial year begins on April 01st and ends on March 31st

10. How does the company interact with Investors? Are these interactions open to the general public?

The company conducts quarterly conference calls with Institutional Investors and Analysts post announcement of quarterly results. Transcripts of the conference call are available on this website for the benefit of the general public.

The company also conducts an Annual meet for Institutional Investors and Analysts after announcing results of Q4 and the full year. The presentation materials used during these meets are available for download on this website. Investors can also interact with the company during the Annual General Meeting (AGM) held every year.

The company also participates regularly in domestic and overseas conferences and non-deal road shows conducted by Broking Houses and Banks. All presentations made during such events are available for download from this website.

11. How does one contact the company?

Retail investors desirous to communicate with the company can send an e-mail to investors@mahindra.com

Also, one can write to:

Shares Department,
Mahindra Towers, 5th Floor, Dr. G. M. Bhosale Marg,
P. K. Kurne Chowk, Worli,
Mumbai - 400 018

Equity Shares Information

1. When did the company go public? Which year did it list its stock?

M&M was incorporated on 02 October 1945 as a Public Limited company under the Companies Act, 1913. M&M shares were listed on the Bombay Stock Exchange (BSE) in 1956.

2. Which are the exchanges where the company is listed?

Shares of the company are listed on the Bombay Stock Exchange (BSE) and National Stock Exchange (NSE). The Global Depository Receipts of the (GDR's) of the company are listed on the Luxembourg Stock Exchange and are also admitted for trading on the International Order Book (IOB) of the London Stock Exchange (LSE). Company's debentures are listed on the Bombay Stock Exchange (BSE).

3. What is the company code in the exchanges where the company is listed?

BSE - 500520

NSE - M&M

BSE – Debentures: 949342

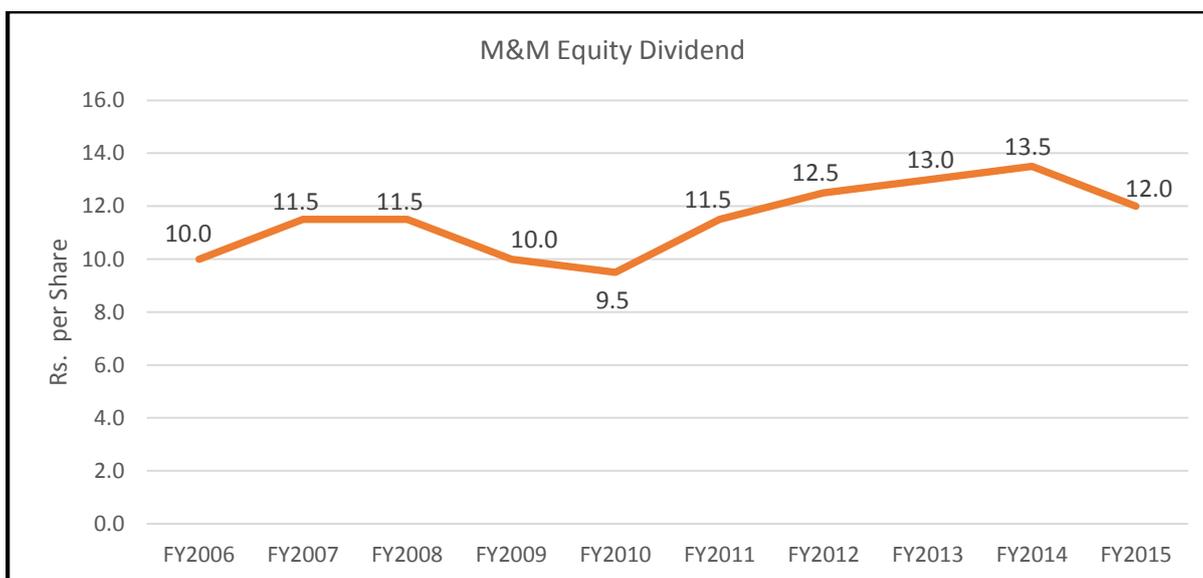
The Demat International Security Identification Number (ISIN) in NDSL and CDSL for equity shares are: INE101A01026 (new - for equity shares with face value of Rs.5 per share)

The ISIN number for the GDR's listed on the Luxembourg Stock Exchange is USY541641194.

4. What is the history of bonus issues and stock split for the company in last 10 years?

In 2005, a bonus issue was made in the ratio of one bonus equity share for every one share of face value Rs.10 per share held in the company. A stock split occurred in 2010, where every equity share of face value Rs.10 per share split into 2 equity shares with a face value of Rs.5 per share.

5. What is the dividend history of the company for the last 10 years?



Investor Calendar

1. In which month is the Annual General Meeting (AGM) usually held?

The company's AGM is usually held in the month of August every year

2. How often does the company organize Investor/Analyst days?

The company conducts quarterly conference calls with Institutional Investors and Analysts after announcing the quarterly results. Transcripts of the conference call are available on company's website for the benefit of the general public.

The company also conducts an Annual meet for Institutional Investors and Analysts after announcing results of Q4 and the full year. The presentation materials used during these meets are available for downloads from this website. Investors can also interact with the company during the Annual General Meeting (AGM) held every year.

3. Does the company have any quiet periods?

Yes. The company follows quiet periods prior to its earnings release every quarter. During this period, the company or any of its officials will not interact with any investors/analysts. The quiet period starts 15 working dates prior to the date on which the earnings are going to be released.

4. When is the dividend paid?

Dividend is approved every year at the AGM and paid immediately thereafter.