Record Q1 results: Consolidated PAT at INR 3,508 cr, up 60%

Brand

Author : mahindraadmin Category : Brand Published : 8/4/2023

Key Highlights

- Consolidated PAT at INR 3,508 cr, up 60%
- Consolidated Revenue at INR 33,892 cr, up 19%
- #1 in SUV revenue market share for 6 consecutive quarters with Q1 share at 20.2%, up 310 bps
- #1 in in LCVs 3.5T: Market share at 49.1%, up 480 bps; highest in last 5 years
- #1 in Farm Equipment: Market share at 42.9%, up 20 bps
- #1 in electric 3 wheelers: Market share at 65.5%
- ROE at 24.2%, higher than committed level of 18%

Mumbai, August 4, 2023: The Board of Directors of Mahindra & Mahindra Limited today approved the financial results for the quarter ended June 30, 2023, of the Company and the consolidated Mahindra Group.

Key financials:

INR cr

	Q1 FY24	Q1 FY23	Growth% YOY
Consolidated Results			
Revenue	33,892	28,414	19%
PAT before EI	3,508	2,195	60%
PAT after EI	3,508	2,196	60%

PAT is PAT after Non-Controlling Interest

For summary of standalone financials, refer Annexure 1

Mahindra & Mahindra Limited delivered a stellar Q1 performance with a net profit of INR 3,508 cr, up 60%. Operating leverage drove improvements in profits by 2.2x in Auto, 58% in MMFSL, and 21% in Farm. This, coupled with capital allocation actions and monetisations, resulted in a significant step up in Group's profitability.

Automotive

- Highest ever Q1 volumes at 186k, up 21%
- Open bookings of SUVs at 281k+ (as on August 1, 2023), reflecting continued strong automotive demand
- Launch of all new Bolero Maxx Pik-up range with iMaxx technology and segment first features
- Standalone PBIT INR 1,252 cr, up 86% and PBIT margin 7.5%, up 220 bps
- Consolidated PAT INR 1401 cr, up 203% including KG Mobility(SYMC) re-listing gain of INR 405 cr
- Consolidated Revenue INR 16,999 cr, up 27%

Farm Equipment

- 2nd highest quarterly volume at 114k
- Farm machinery revenue INR 181 cr, up 24%; No 2 in Rotavators market share estimated at 23.5%
- Global launch of Mahindra Oja lightweight tractor platform on August 15
- Standalone PBIT INR 1,303 cr, up 16% and PBIT margin 17.5%, up 160 bps
- Consolidated PAT INR 1,198 cr, up 21%
- Consolidated Revenue INR 9,710 cr, up 9%

Services

- MMFSL AUM up 28%, PAT up 58% and GS3 at 4.3% improved by 370 bps
- TechM revenue up 4%; one off provision and lower revenue impacting margins, initiated turnaround
- Growth Gems on track

o Mahindra Lifespaces reported residential pre-sales of INR 345 cr

o Mahindra Logistics revenue INR 1,293 cr, up 8%

o Club Mahindra highest ever total income INR 355 cr, up 17%, occupancy at 90% and member additions ↑23%

o Susten wins 0.56 Gwp bid of solar projects. InvIT listing on track

o MCIE and Sanyo stake sale improve PAT by INR 460 cr

- Consolidated PAT INR 909 cr, up 23%

Consolidated Revenue INR Revenue INR 8,044 cr, up 15%

Dr. Anish Shah, Managing Director & CEO, M&M Ltd. said, “During Q1, our businesses across Auto, Farm and Services delivered a strong

performance. Auto led the way by strengthening its market leadership position and doubling its operating profit. Farm continues to increase market share quarter on quarter and deliver a double-digit profit improvements. In Services, MMFSL is on track to realise its full potential and transformation is underway at TechM. With this momentum, we are well on our way to deliver scale by transforming our core businesses and a 5x challenge for growth gems."

Rajesh Jejurikar, Executive Director & CEO (Auto and Farm Sector), M&M Ltd., said, "Our endeavour to deliver innovative product offerings with strong execution has enabled a strong overall performance. In SUVs, we continue to be leaders in revenue market share for the sixth consecutive quarter with SUV volume crossing the one lakh milestone. In the tractor bussness, we have achieved 42.9% market share,highest since Q2 F20. Our E-3W business continued market leadership with 65.5% market share."

Manoj Bhat, Group Chief Financial Officer, M&M Ltd., said, "Our consolidated results reflect the robust performance of our multiple businesses. We have also realised the benefits of value creation through our capital allocation actions. Our market leadership position in our Automotive and Farm businesses have helped us realise operating margin benefits."

Annexure 1 Summary of standalone financials:

INR cr

	Q1 FY24	Q1 FY23	Growth% YOY
Standalone Results			
Revenue	24,368	19,813	23%
EBITDA	3,547	2,422	46%
PAT after EI	2,774	1,404	98%
Volumes			
Total Vehicles sold	1,86,138	1,53,462	21%
Total Tractors sold	1,14,293	1,17,413	-3%

Disclaimer:

All statements included or incorporated by reference in this media release, other than statements or characterizations of historical fact, are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by us. Although M&M believes that the expectations reflected in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Any forward-looking statement speaks only as of the date on

which such statement was made, and M&M undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. No assurance can be given that actual results, performance or achievement expressed in, or implied by, forward looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.

Media Contact:

Pramuch Goel

Head-Group Communications

Email: goel.pramuch@mahindra.com

Factsheet

(Data in Public domain tabulated for ease of access)



Tags :

Mahindra Group | M&M | Q1 results | Farm | auto | Growth Gems