Tech Mahindra and Fortinet Partner to Deliver Managed SASE Solutions for Secured Digital Transformation

Technology

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Pune – 17 th March, 2026: Tech Mahindra (NSE: TECHM), a leading global provider of technology consulting and digital solutions to enterprises across industries, announced a partnership with Fortinet, the global cybersecurity leader driving the convergence of networking and security, to deliver a Managed Secure Access Service Edge (SASE) solution. The joint solution aims at enabling secure and scalable digital transformation for enterprises globally.

The partnership combines Tech Mahindra's advisory, transformation, and managed services covering networking and security, with the Fortinet Unified SASE solution to help enterprises modernize and secure their networks in an increasingly hybrid and cloud-driven environment. The Managed SASE solution integrates secure Software-Defined Wide Area Network (SD-WAN), Zero Trust Network Access (ZTNA), and advanced threat protection into a unified architecture, enabling seamless connectivity and robust security

across cloud, Software as a Service (SaaS), and on-premises environments. The solution is also supported by 24×7 security operations centers, proactive threat hunting, and AI-driven intelligence to deliver continuous protection across the enterprise network.

Abhishek Malhotra, Global Business Head - Network Services, Tech Mahindra, said, *"As enterprises accelerate cloud adoption and embrace hybrid work, the burden of fragmented network architecture and operational complexity has become a critical hurdle. Through our partnership with Fortinet, Tech Mahindra is addressing this challenge by delivering a unified Managed Secure Access Service Edge (SASE) solution. It integrates secure connectivity, zero-trust network access and advanced protection into a single, scalable framework, empowering organizations to modernize their networks and drive business agility with confidence."*

In addition to strengthening security, the joint solution delivers measurable business outcomes, including reduced dependence on costly Multiprotocol Label Switching (MPLS) networks, lower total cost of ownership, and scalable network expansion across branch offices, edge locations, and remote workforces. Centralized policy management and a consistent user experience of the solution further simplify operations while maintaining strong security controls.

Landon Scott, Vice President, U.S. Channel Sales, Fortinet, said, *"Enterprises are looking to simplify infrastructure, lower operational costs, and*

securely support hybrid work. Our partnership with Tech Mahindra delivers a managed Unified SASE solution that replaces fragmented architectures with integrated networking and security, helping customers achieve significant efficiency gains while strengthening their security posture."

The partnership further strengthens Tech Mahindra's end-to-end Managed Network Services offering for global customers, enabling network modernization, enhanced security posture, and cost optimization. Together, Tech Mahindra and Fortinet make it easier to modernize networking and enhance protection for today's hybrid environments and distributed workforce.

About Tech Mahindra

Tech Mahindra (NSE: TECHM) offers technology consulting and digital solutions to global enterprises across industries, enabling transformative scale at unparalleled speed. With 149,000+ professionals across 90+ countries helping 1100+ clients, Tech Mahindra provides a full spectrum of services including consulting, information technology, enterprise applications, business process services, engineering services, network services, customer experience & design, AI & analytics, and cloud & infrastructure services. It is the first Indian company in the world to have been awarded the Sustainable Markets Initiative's Terra Carta Seal, which recognizes global companies that are actively leading the charge to create a climate and nature-positive future. Tech Mahindra is part of the Mahindra Group, founded in 1945, one of

the largest and most admired multinational federation of companies. For more information on how TechM can partner with you to meet your Scale at Speed™ imperatives, please visit https://www.techmahindra.com

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