Vodafone Business Signs Strategic Framework Agreement with Tech Mahindra to Accelerate Digital Transformation for UK Organisations

Technology

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- Vodafone Business announces partnership with Tech Mahindra to help UK organisations accelerate digital transformation and adopt emerging technologies.
- The partnership combines Vodafone Business' enterprise and digital infrastructure with Tech Mahindra's AI-led transformation, integration, engineering and managed services expertise.
- Together, both organisations will develop industry-led propositions using AI, automation, private 5G, IoT, cloud and data to modernise operations, build resilience and unlock new business models.
- The agreement supports Vodafone Business' broader strategy to build a specialist partner ecosystem, giving customers access to the expertise needed at every stage of transformation.

Vodafone Business, the enterprise arm of VodafoneThree, has announced a partnership with Tech Mahindra (NSE: TECHM), a leading global provider of technology consulting and digital solutions to enterprises across industries, reinforcing its commitment to helping organisations across the UK accelerate

digital transformation and realise the benefits of emerging technologies.

Building on VodafoneThree's £11bn investment to create the UK's best network for business - and provide organisations with the secure, resilient and scalable digital foundations they need to modernise and grow - the agreement establishes a structured model for executive engagement, co-innovation and go-to-market collaboration. It will enable both organisations to identify and develop opportunities where their complementary capabilities can help customers simplify operations, modernise technology environments and deliver measurable business outcomes.

By combining Vodafone Business' enterprise and digital infrastructure capabilities with Tech Mahindra's expertise in AI-led technology transformation, systems integration, digital engineering and managed services, the two organisations will develop industry-led propositions for UK customers. The collaboration will leverage AI, automation, private 5G, IoT, cloud and data to modernise operations, strengthen resilience, accelerate digital adoption and unlock new business models.

Tech Mahindra has a strong UK presence, combining local market expertise with global capabilities in AI, digital engineering, cloud and data. Guided by its "AI Delivered Right" strategy, Tech Mahindra helps organisations move AI from experimentation to enterprise-scale adoption and measurable outcomes. Through this partnership with Vodafone Business, both organisations will combine their strengths to help UK businesses modernise

operations, strengthen resilience and accelerate AI-led growth.

The agreement supports Vodafone Business' broader strategy to build a strong ecosystem of specialist partners, giving customers access to the expertise and capabilities they need at each stage of their digital transformation. By bringing together enterprise services, digital infrastructure and technology expertise, Vodafone Business is helping organisations adapt to changing market demands, improve operational performance and drive sustainable growth.

Nick Gliddon, Business Director, VodafoneThree, commented: "This partnership with Tech Mahindra brings together the capabilities organisations need to move faster in a complex digital landscape. By combining Vodafone Business' connectivity, technology and security expertise with Tech Mahindra's specialist transformation capabilities, we're strengthening our partner ecosystem and giving customers access to integrated solutions across cloud, AI, cyber security and digital transformation - helping them cut through complexity, build resilience and become more agile, competitive and future-ready."

Harshul Asnani, President and Head - Europe Business, Tech Mahindra, said: "Tech Mahindra has a deep heritage in telecommunications and extensive experience helping enterprises modernise complex technology and operating environments. This framework with Vodafone Business brings together our complementary strengths to help UK organisations accelerate

AI-led transformation. By combining AI, automation, digital engineering and industry expertise, we will help enterprises modernise networks and operations, build resilient digital ecosystems and unlock measurable business outcomes at scale."

About Vodafone in the UK

Vodafone UK is a technology communications company that connects people, businesses and devices to help our customers benefit from digital innovation. Our services span mobile, fixed-line connections, home and office broadband, and the Internet of Things (IoT).

We have a strong track record as a tech pioneer, making the UK's first mobile phone call, sending the first text message, and making the UK's first live holographic call using 5G in 2018. We were the first to start carrying live 5G traffic from a site in Salford, Greater Manchester and now have 5G in locations across Germany, Ireland, Italy, Spain as well as the UK. Meanwhile, our 4G network coverage currently reaches over 99% of the UK population.

Today, Vodafone serves more than 20 million unique full fibre premises in the UK through partnerships with CityFibre and Openreach.

For more information about Vodafone UK, please visit: www.vodafone.co.uk

About Tech Mahindra

Tech Mahindra (NSE: TECHM, BSE: 532755) offers technology consulting and digital solutions to global enterprises across industries, enabling transformative scale at unparalleled speed. With 146,000+ professionals

across 90 countries, Tech Mahindra provides a full spectrum of services including consulting, information technology, enterprise applications, business process services, engineering services, network services, customer experience & design, AI & analytics, and cloud & infrastructure services. It is the first Indian company in the world to have been awarded the Sustainable Markets Initiative's Terra Carta Seal, which recognizes global companies that are actively leading the charge to create a climate and nature-positive future. Tech Mahindra is part of the Mahindra Group, founded in 1945, one of the largest and most admired multinational federation of companies.

For more information on how TechM can partner with you to meet your Scale at Speed™ imperatives, please visit https://www.techmahindra.com

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