

REF:NS:SEC:

1st June, 2018

National Stock Exchange of India Limited
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (East), Mumbai 400051.

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400001.

Bourse de Luxembourg
Societe de la Bourse de Luxembourg
Societe Anonyme/R.C.B. 6222,
B.P. 165, L-2011 Luxembourg.

London Stock Exchange Plc
10 Paternoster Square
London EC4M 7LS.

Dear Sirs,

Sub: Two Press Releases issued by Mahindra & Mahindra Limited

Please find enclosed two Press Releases issued by the Company.

Kindly take the above on record.

Yours faithfully,
For MAHINDRA & MAHINDRA LIMITED



NARAYAN SHANKAR
COMPANY SECRETARY



Encl: a/a

D:\SERVER BACKUP\M&M Data Server Backup\Stock-Exchange\SE - Press Release - Mahindra's Auto & Tractor (01.06.2018).docx

Mahindra's Auto Sector sells 46,849 vehicles during May 2018, a growth of 12%

Mumbai, June 1, 2018: Mahindra & Mahindra Ltd. (M&M Ltd.), a part of the USD 19 billion Mahindra Group, today announced its auto sales performance for May 2018 which stood at 46,849 vehicles, compared to 42,003 vehicles during May 2017, a growth of 12%.

The Passenger Vehicles segment (which includes UVs, Cars and Vans) sold 20,715 vehicles in May 2018, a growth of 2%. In the commercial vehicle segment, the company sold 18,748 vehicles in May 2018, registering a 15% growth. The domestic sales stood at 43,818 vehicles during May 2018, registering a growth of 8%. In the Medium and Heavy Commercial Vehicles segment, M&M sold 1,152 vehicles for the month. Exports for May 2018 stood at 3,031 vehicles, with a high growth of 134%.

Commenting on the monthly performance, **Rajan Wadhera, President, Automotive Sector, M&M Ltd.** said, 'May has relatively been a subdued month compared to April. At Mahindra we have by and large maintained our growth momentum during the month of May 2018, especially in Commercial Vehicles. On the back of a buoyant economy, our MHCV division continues to outperform. Exports have also been strong with a high growth. With the forecast of an upcoming normal monsoon we are confident of good growth in

Sales Summary May 2018

Category	May			YTD May		
	F19	F18	% Change	F19	F18	% Change
Passenger Vehicles	20715	20392	2%	42642	39783	7%
Utility Vehicles	19295	19331	0%	39666	37694	5%
Cars* + Vans	1420	1061	34%	2976	2089	42%
Commercial Vehicles	18748	16261	15%	37711	31321	20%
LCV < 3.5T	16763	15111	11%	34258	29471	16%
LCV > 3.5T	833	712	17%	1397	1134	23%
MHCV	1152	438	163%	2056	716	187%
3W	4355	4057	7%	8682	7495	16%
Total Domestic Sales	43818	40710	8%	89035	78599	13%
Total Exports	3031	1293	134%	5911	2821	110%
Total Sales (Domestic + Export)	46849	42003	12%	94946	81420	17%

