

COMMUNIQUE - July 2018

July 2018 volumes compared to July 2017

Mahindra & Mahindra - Monthly Flash Volumes						
Auto Sector	Jul-18	Jul-17	%YoY	Apr-Jul 18	Apr-Jul 17	%YoY
Utility Vehicles	17879	19152	-7%	73953	72234	2%
Cars* + Vans	1902	1882	1%	6607	4795	38%
Total Passenger Vehicles	19781	21034	-6%	80560	77029	5%
LCV < 3.5T	17785	13761	29%	69168	56770	22%
LCV > 3.5T	633	605	5%	3026	2633	15%
MHCV	866	657	32%	4030	2073	94%
Total Commercial Vehicles	19284	15023	28%	76224	61476	24%
3W	5540	3777	47%	18545	13832	34%
Total Domestic Sales	44605	39834	12%	175329	152337	15%
Total Exports Sales	2594	1985	31%	11971	6661	80%
Total Sales (Dom + Exports)	47199	41819	13%	187300	158998	18%
Farm Equipment Sector	Jul-18	Jul-17	%YoY	Apr-Jul 18	Apr-Jul 17	%YoY
Domestic	21574	17804	21%	118934	99382	20%
Exports	1105	1153	-4%	4529	4568	-1%
Total Tractors (Dom + Exp)	22679	18957	20%	123463	103950	19%

*Above Domestic Sales Includes sales made in subsidiary company Mahindra Electric Mobility Ltd