

COMMUNIQUE - Sep 2018

Sep 2018 volumes compared to Sep 2017

Mahindra & Mahindra - Monthly Flash Volumes						
Auto Sector	Sep-18	Sep-17	%YoY	Apr-Sept 18	Apr-Sept 17	%YoY
Utility Vehicles	19885	24109	-18%	111730	114598	-3%
Cars** + Vans	1526	1305	17%	9999	7251	38%
Total Passenger Vehicles	21411	25414	-16%	121729	121849	0%
LCV < 3.5T	21223	17803	19%	108975	89919	21%
LCV > 3.5T	630	516	22%	4250	3568	19%
MHCV	1064	884	20%	6242	3495	79%
Total Commercial Vehicles	22917	19203	19%	119467	96982	23%
3W	6940	5928	17%	30774	23666	30%
Total Domestic Sales	51268	50545	1%	271970	242497	12%
Total Exports Sales	3754	3207	17%	18675	12460	50%
Total Sales (Dom + Exports)	55022	53752	2%	290645	254957	14%
Farm Equipment Sector	Sep-18	Sep-17	%YoY	Apr-Sept 18	Apr-Sept 17	%YoY
Domestic	35953	44220	-19%	171262	158958	8%
Exports	1628	1568	4%	7567	7421	2%
Total Tractors (Dom + Exp)	37581	45788	-18%	178829	166379	7%

**Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd