

## COMMUNIQUE - September 2021

September 2021 volumes compared to September 2020

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Sep-21</b>	<b>Sep-20</b>	<b>%YoY</b>	<b>Apr-Sept 21</b>	<b>Apr-Sept 20</b>	<b>%YoY</b>
Utility Vehicles	12,863	14,663	-12%	92,016	50,671	82%
Cars* + Vans	271	194	40%	1,339	804	67%
<b>Total Passenger Vehicles</b>	<b>13,134</b>	<b>14,857</b>	<b>-12%</b>	<b>93,355</b>	<b>51,475</b>	<b>81%</b>
LCV < 2T	1,525	3,340	-54%	13,095	10,073	30%
LCV 2T to 3.5T	7,259	15,236	-52%	54,422	52,031	5%
LCV > 3.5T + MHCV	684	331	107%	2,492	792	215%
<b>Total Commercial Vehicles</b>	<b>9468</b>	<b>18907</b>	<b>-50%</b>	<b>70009</b>	<b>62896</b>	<b>11%</b>
3W	<b>2981</b>	<b>587</b>	<b>408%</b>	<b>10785</b>	<b>1029</b>	<b>948%</b>
<b>Total Domestic Sales</b>	<b>25,583</b>	<b>34,351</b>	<b>-26%</b>	<b>1,74,149</b>	<b>1,15,400</b>	<b>51%</b>
<b>Total Exports Sales</b>	<b>2,529</b>	<b>1,569</b>	<b>61%</b>	<b>14,379</b>	<b>6,275</b>	<b>129%</b>
<b>Total Sales (Dom + Exports)</b>	<b>28,112</b>	<b>35,920</b>	<b>-22%</b>	<b>1,88,528</b>	<b>1,21,675</b>	<b>55%</b>
<b>Farm Equipment Sector</b>	<b>Sep-21</b>	<b>Sep-20</b>	<b>%YoY</b>	<b>Apr-Sept 21</b>	<b>Apr-Sept 20</b>	<b>%YoY</b>
Domestic	39,053	42,361	-8%	1,80,667	1,54,904	17%
Exports	1,278	1,025	25%	8,182	3,999	105%
<b>Total Tractors (Dom + Exp)</b>	<b>40,331</b>	<b>43,386</b>	<b>-7%</b>	<b>1,88,849</b>	<b>1,58,903</b>	<b>19%</b>

\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd