

## COMMUNIQUE - October 2022

October 2022 volumes compared to October 2021

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Oct-22</b>	<b>Oct-21</b>	<b>%YoY</b>	<b>Apr-Oct 22</b>	<b>Apr-Oct 21</b>	<b>%YoY</b>
Utility Vehicles	32,226	20,034	61%	1,99,278	1,12,050	78%
Cars* + Vans	72	96	-25%	1,743	1,435	21%
<b>Total Passenger Vehicles</b>	<b>32298</b>	<b>20130</b>	<b>60%</b>	<b>201021</b>	<b>113485</b>	<b>77%</b>
LCV < 2T	4,562	3,175	44%	26,170	16,270	61%
LCV 2T to 3.5T	15,728	11,178	41%	1,12,988	65,600	72%
LCV > 3.5T + MHCV	690	724	-5%	4,898	3,216	52%
<b>Total Commercial Vehicles</b>	<b>20980</b>	<b>15077</b>	<b>39%</b>	<b>144056</b>	<b>85086</b>	<b>69%</b>
3 Wheelers	<b>5,081</b>	<b>3,527</b>	<b>44%</b>	<b>30,661</b>	<b>14,312</b>	<b>114%</b>
<b>Total Domestic Sales</b>	<b>58359</b>	<b>38734</b>	<b>51%</b>	<b>375738</b>	<b>212883</b>	<b>76%</b>
<b>Total Exports Sales</b>	<b>2755</b>	<b>3174</b>	<b>-13%</b>	<b>18511</b>	<b>17553</b>	<b>5%</b>
<b>Total Sales (Dom + Exports)</b>	<b>61114</b>	<b>41908</b>	<b>46%</b>	<b>394249</b>	<b>230436</b>	<b>71%</b>
<b>Farm Equipment Sector</b>	<b>Oct-22</b>	<b>Oct-21</b>	<b>%YoY</b>	<b>Apr-Oct 22</b>	<b>Apr-Oct 21</b>	<b>%YoY</b>
Domestic	50539	45420	11%	252844	226087	12%
Exports	1455	1597	-9%	11199	9779	15%
<b>Total Tractors (Dom + Exp)</b>	<b>51994</b>	<b>47017</b>	<b>11%</b>	<b>264043</b>	<b>235866</b>	<b>12%</b>

\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd