

First Ad Released In 1945





PURPOSE

Drive positive change in the lives of our communities.

Only when we enable others to rise will we rise.

#TogetherWeRise

BRAND PILLARS

RISE FOR A MORE EQUAL WORLD

Climate Change Inclusion

Ethics

RISE TO BE FUTURE - READY

Customer Focused

Technology

Innovation

RISE TO CREATE VALUE

Entrepreneurship

Scale

Impact

CORE VALUES







Citizens of the future will show the way to the businesses of the future.

#TogetherWeRise

Play Brand film

Mahindra Group Overview



20+

Industries



100+

Countries



260K+

No. of Employees



78

Years of excellence



\$47B+

Market Cap.



\$21B+

Group Turnover



65+

Manufacturing Plants



20+

R&D Centers

Our Portfolio... Today

AUTO



SUVs AND LIGHT COMMERCIAL VEHICLES



LAST MILE MOBILITY



ICONIC MOTORCYCLES



TRUCKS & BUSES

FARM



TRACTORS AND AGRI SERVICES



FARM MACHINERY

SERVICES

Services contribute 50% of Group Consolidated PAT



FINANCIAL



TECHNOLOGY



HOSPITALITY



REAL ESTATE



LOGISTICS



AUTO COMPONENTS
AUTO RECYCLING
PRE-OWNED CARS



RENEWABLE ENERGY



AEROSPACE & DEFENCE

India's No.1 SUV Company by market share





We Are Mahindra

Leading global IT services provider

World's Largest Tractor Company by Volume





Pioneer in electric cars since 2008



India's No.1 electric 3-wheeler company



India's No.1 Multi-Brand Certified Pre-Owned Car Company



India's Largest Light Commercial **Vehicles Company**





India's No.1 financial services provider in rural and semi-urban markets



Real Estate ranging from large townships to net-zero residential communities



India's Largest Integrated Logistics **Solutions Providers**



Amongst India's Largest Solar IPP



No.1 Vacation Ownership outside of the USA

M&M is the best performing stock in the NIFTY 50 since 2002

1ST IN LAST 20 YEARS

Company	TSR%	Ranking
Mahindra	27%	1
Britannia	27%	2
Dabur India	26%	3
Bajaj Holdings	26%	4
HCL Tech	25%	5
Sun Pharma	25%	6
NIIT Lim.	25%	7
HDFC Bank	24%	8
L&T	24%	9
Tata Chem.	24%	10

2ND IN LAST 1 YEAR

Company	TSR%	Ranking
ITC	68%	1
Mahindra	57%	2
Coal India	41%	3
NTPC	34%	4
Britannia	32%	5
Eicher Motors	21%	6
IndusInd Bank	18%	7
L&T	17%	8
ICICI Bank	16%	9
HUL	15%	10

Our Growth Strategy

DELIVER SCALE

LEVERAGE MARKET LEADERSHIP

mahindra automotive tractors : Cutting-edge technology product innovation

UNLOCK FULL POTENTIAL

: Diversified portfolio & stable asset quality

: Grow new age offerings while executing well

GROWTH GEMS 5X

mahindra DEFENCE

mahindra FINANCE

> mahindra AEROSPACE



mahindra LAST MILE MOBILIT



mahindra Logistics mahindra LIFESPACES

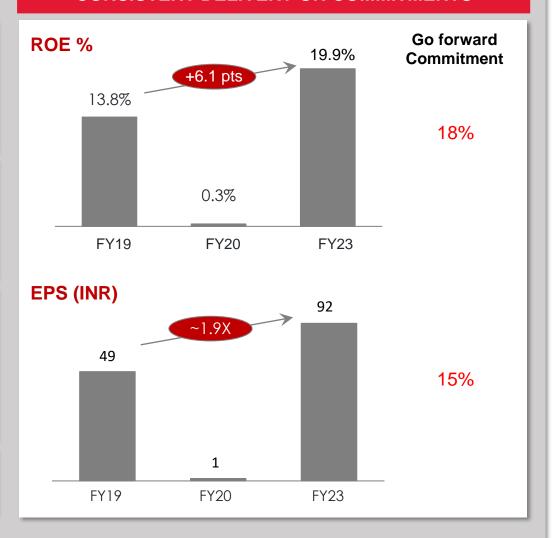
≡ CLASSIC LEGENDS

≡

mahindra ACCELO car&bike

DISCIPLINED CAPITAL ALLOCATION

CONSISTENT DELIVERY ON COMMITMENTS



Growth Gems | 5X growth





- Residential business is Rs. 2100 crores, 3X in 3 years
- · Market Capitalisation grown
- 5X, now Rs. 9000 crores
- Green portfolio since 2014, net zero projects launched





- India's largest InvIT in renewable space
- IPP portfolio of 1.5 GWp+ to 7.5 GWp+ in 5 years
- Strategic investor OTPP onboarded for 30% stake



mahindra LAST MILE MOBILITY

- No 1 electric three-wheeler company with >50% share
- IFC invested Rs. 600 crore at a valuation of > Rs 6000 crore
- IJF invested Rs. 400 crore at a valuation of > Rs 6000 crore







- Crossed \$ 1 Billion market capitalization in 2023
- Crossed 100 resorts, 5000 keys, 2.86 million members
- India's first triple net zero resort in Madikeri

mahindra ACCELO

- Leading mobility & energy components company
- Market leader in high-end transformer components
- India's largest Vehicle Recycling Company (40+ cities)

Growth Gems | 5X growth



mahindra LIFESPACES

- >35 msf of residences, >5000 acres of integrated cities built
- Fully green portfolio since 2014
- Launched India's first net zero energy and waste projects





- India's largest InvIT in renewable space
- P IPP portfolio of 1.5 GWp+, 2.6 B+ units annually
- Strategic investor OTPP onboarded for 30% stake



mahindra LAST MILE MOBILITY

- No 1 electric three-wheeler company with >50% share
- Significant investments from IFC and IJP
- Collaborated with Attero for EV battery recycling







- No.1 vacation ownership company outside USA
- Crossed 100 resorts, 5000 keys, 2.86 million members
- India's first triple net zero resort in Madikeri

mahindra ACCELO

- Leading mobility & energy components company
- Market leader in high-end transformer components
- India's largest Vehicle Recycling Company (40+ cities)

Global Auto Presence

Leading brands: XUV, Scorpio and Global Pickup

Leading Geographies:
Australia,
South Asia, Africa

Global Automotive
Design from The UK
Mahindra Automotive
Design Europe





Battista Hyper GT

World's fastest accelerating street legal car



Mahindra's **Automobili Pininfarina**



World's Largest
Tractor Manufacturer
by Volume

QJA, a revolutionary **global tractor platform**

Leading brands: Mahindra, Swaraj, Mitsubishi Mahindra, Sampo Rosenlew, Erkunt Leading Geographies: USA, Turkey, Brazil, South Asia, Africa, Japan

Global Tech Presence

Tech Mahindra

SCALE

\$6.5 B+ 90+

Revenue Country

1250+ 150K+

Global People

Customers

CUSTOMERS





3 of Top 5 in Hardware & Storage

7 of Top 10 in Communications Services

6 of Top 10 in Healthcare Equipment



4 of Top 10 in Insurance



5 of Top 10 in Conglomerates



5 of Top 10 in Consumer Goods



4 of Top 10 in Process Manufacturing



3 of Top 10 in Oil & Gas







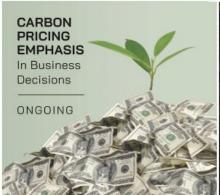
Our 10 Climate,
Social &
Governance
Commitments













Sustainability Mandate

Ambition: Global ESG Leader

Vision: Together we Rise for Planet Positive

Greening Ourselves



Net Zero on Scope 1+2 emissions

(RE usage & energy efficiency)



Net Zero on water and waste

(reuse, reduce & recycle)



Adopting material circularity

(reduce, recycle & green material)

Decarbonizing Our Industries

(Addressing Scope 3)



Transition to green portfolio

(EVs in auto, LMM & Logistics; Green Buildings & Resorts; Green Energy - solar, hybrid, storage)



Supporting transition to netzero supply chain

(e.g.- Logistics)



Industry circularity

(e.g.- auto recycling)

Rejuvenating Nature



Promoting regenerative agriculture

(via improved farming techniques)



Afforestation at scale

(Hariyali program)



Biodiversity conservation

(impact assessment & restoration)

Enablers

Leading on Reporting & Disclosures

Leadership in ESG

PROGRESS

~19%

Reduction in Scope 1+2 Absolute Emissions (Group - F23 v F19) ~26%

Share of Renewable Electricity (Group - F23) ~90%

Increase in Energy Efficiency (M&M - F23 v F09)

>100%

Water Positivity Index (M&M - F22, F23) >85%

Zero Waste to Landfill Locations (M&M - F23) >24M

Trees planted till date (Group - Hariyali)

RECOGNITIONS



M&M: LEADERSHIP BAND FOR CORPORATE SUSTAINABILITY by CDP 2021



M&M: INDIA CORPORATE GOVERNANCE & SUSTAINABILITY VISION AWARD 2020



MAHINDRA LIFESPACES: CDP: INDIA'S ONLY REAL ESTATE COMPANY WITH A RANKING in both Climate Change & Water Security



M&M: GOLDEN PEACOCK GLOBAL AWARD for 'Excellence in Corporate Governance for 2019



TECH MAHINDRA
INCLUDED IN THE DJSI
WORLD INDEX FOR THE
8TH CONSECUTIVE YEAR



FIRST INDIAN
'AUTOMOBILE &
COMPONENTS'
COMPANY to enter the
World Index of DJSI for
the 2nd consecutive year



Business Vision Award

M&M: 'BEST CORPORATE
GOVERNANCE – INDIA 2020'
AWARD from Business Vision

Our social initiatives in India





Educated 580K under-privileged girls across India since 1996





Planted 23M trees and supported vulnerable communities since 2007





Supporting economic empowerment of 1 M women every year by 2026

<u>PLAY FILM</u> <u>VISIT WEBSITE</u> <u>VISIT WEBSITE</u>



Women in **Automotive**

All-women shop floor, dealership and service centers



Women in

Agriculture

Enabling women farmers to get a better livelihood



Women in

Construction

Team with 75% women, also led by a women leader



Women in

Tech M

40% women representation in Board 34% in workforce



Women in **Rural Finance**

Women as Collection and Recovery agents



Women in

Real Estate

All-women Graduate Engineering Trainee (GET) Programme



Women in

Logistics

60% diversity in Nashik facility.



Women in

Renewable Energy

Mentoring women engineers for leadership

DEI at Mahindra | A Breakthrough Maternity Policy

Supporting career and motherhood for 5 years



Supporting culture since 2006 | Season of Festivals























malnindra