

COMMUNIQUE – February 2016

February 2016 volumes compared to February 2015

Mahindra & Mahindra - Monthly Flash Volumes						
Auto Sector	Feb-16	Feb-15	%YoY	Apr-Feb 16	Apr-Feb 15	%YoY
Utility Vehicles	22612	17805	27%	196888	186165	6%
Cars + Vans	1106	1012	9%	12534	15620	-20%
Total Passenger Vehicles	23718	18817	26%	209422	201785	4%
LCV < 3.5T	12919	11214	15%	138924	131884	5%
LCV > 3.5T	466	405	15%	5595	4812	16%
MHCV	479	326	47%	4826	3026	59%
Total Commercial Vehicles	13864	11945	16%	149345	139722	7%
3 Wheelers	3766	4156	-9%	50331	51956	-3%
Total Domestic Sales	41348	34918	18%	409098	393463	4%
Total Export Sales	2654	3112	-15%	32282	26177	23%
Total Sales (Dom + Exports)	44002	38030	16%	441380	419640	5%
Farm Equipment Sector	Feb-16	Feb-15	%YoY	Apr-Feb 16	Apr-Feb 15	%YoY
Domestic	12702	10267	24%	188115	209765	-10%
Exports	872	1170	-25%	10794	12006	-10%
Total Tractors (Dom + Exp)	13574	11437	19%	198909	221771	-10%