# Mahindra

Mahindra & Mahindra Ltd.

Mahindra Towers. Dr. G. M. Bhosale Marg, Worli, Mumbai 400 018 India

Tel: +91 22 24901441 Fax: +91 22 24975081

REF:NS:SEC: 10th February, 2017

National Stock Exchange of India Limited "Exchange Plaza", 5th Floor, Plot No.C/1, G Block Bandra-Kurla Complex

Bandra (East), Mumbai 400051.

**BSE** Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400001.

Bourse de Luxembourg Societe de la Bourse de Luxembourg Societe Anonyme/R.C.B. 6222, B.P. 165, L-2011 Luxembourg.

London Stock Exchange Plc 10 Paternoster Square London EC4M 7LS.

Dear Sirs,

Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations 2015 - Unaudited Financial Results for the Third Quarter ended 31st December, 2016

We are submitting the Unaudited Financial Results of Mahindra & Mahindra Limited for the Third Quarter ended 31st December, 2016, together with a copy of the Press Release. We are also enclosing a Limited Review Report of the Financial Results for the Third Quarter ended 31st December, 2016 by our Statutory Auditors, M/s. Deloitte Haskins & Sells, Chartered Accountants. The Meeting of the Board of Directors of the Company commenced at 10.30 a.m. and concluded at 2.00 p.m.

Please acknowledge receipt of the same.

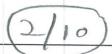
Yours faithfully, For MAHINDRA & MAHINDRA LIMITED

Scoules NARAYAN SHANKAR COMPANY SECRETARY

Encl: a/a

Regd.Office:Gateway Building, Apollo Bunder, Mumbai 400 001, India Tel: +91 22 22021031| Fax: + 91 22 22875485 Email: group.communications@mahindra.com mahindra.com

CIN No. L65990MH1945PLC004558



### **MAHINDRA & MAHINDRA LIMITED**

Registered Office : Gateway Building, Apollo Bunder, Mumbai 400 001.

Tel: +91 22 22021031, Fax: +91 22 22875485, Website: www.mahindra.com, Email: group.communications@mahindra.com, CIN No. L65990MH1945PLC004558

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2016

Rs in lakhs

	Particulars		Quarter Ended		Nine Months	Year Ended	
-		Dec-16	Sep-16	Dec-15	Dec-16	Dec-15	Mar-1
	December from only of south and south	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudite
	Revenue from sale of goods and services	1162769	1116622	1149945	3459410	3155862	431505
	Other operating income	15029	19741	10790	49041	35400	4883
	Total Revenue from operations	1177798	1136363	1160735	3508451	3191262	436388
	Expenses :						
	Cost of materials consumed	523938	534747	469979	1569702	1488462	193648
	Purchases of stock-in-trade	226791	260511	272260	782156	682348	104092
	(Increase)/decrease in inventories of finished goods, work-in-progress & stock-in-trade	45130	(35444)	54977	6701	(10773)	(2579
	Excise Duty	76764	75455	60305	242430	180331	27638
	Employee benefits expense	68552	65775	63892	199371	183769	2348
	Depreciation and amortisation expense	33890	33403	28509	98466	74748	1068
	Other expenses (Net of cost of manufactured products capitalised)	106688	111581	111311	325009	312702	43902
	Total expenses (a+b+c+d+e+f+g)	1081753	1046028	1061233	3223835	2911587	
	Profit from operations before other income, finance costs and exceptional items (1-2)	96045	90335	99502	284616		40087
	Other income (Note 2)	11013	70754	8732	103439	279675	3551
	Profit from ordinary activities before finance costs and exceptional items (3 + 4)	107058			2,000,000	73573	849
	Finance costs		161089	108234	388055	353248	4401
	Profit from ordinary activities after finance costs but before exceptional items (5 - 6)	3814	3002	4735	10105	14022	1860
	Exceptional items (Note 4)	103244	158087	103499	377950	339226	4215
	Profit from ordinary activities before tax (7 + 8)	36378	-	6275	45478	6275	68
		139622	158087	109774	423428	345501	4284
	Provision for tax expenses	28395	41760	26327	100379	85507	10798
	Net Profit from ordinary activities after tax (PAT) (9 - 10)	111227	116327	83447	323049	259994	3204
	Other Comprehensive Income (after tax).	52	41	1002	466	1714	29
	Total Comprehensive Income (after tax) (11 + 12)	111279	116368	84449	323515	261708	3234
	Paid-up equity share capital (Face value Rs. 5 per share)	29663	29655	29606	29663	29606	296
	Reserves and Surplus						22126
	Basic Earnings per share on Net Profit from ordinary activities after tax Rs.	18.75 *	19.62 *	14.09 *	54.48 *	43.93 *	54.
b.	Diluted Earnings per share on Net Profit from ordinary activities after tax Rs.	17.91 *	18.73 *	13.44 *	52.01 *	41.86 *	51.0
_	* not annualised						

Segment wise	Revenues,	Results,	Assets	and	Liabilities	:

			Quarter Ended		Nine Months	Year Ended	
_	Particulars	Dec-16	Sep-16	Dec-15	Dec-16	Dec-15	Mar-16
	Segment Revenue : (Revenue from operations)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited
	Automotive Segment	745308	783009	801718	2310897	2185990	3082636
	Farm Equipment Segment	432214	353421	359274	1197398	1006068	1282116
	Other Segments	893	823	528	2565	1452	2033
	Total	1178415	1137253	1161520	3510860	3193510	4366785
	Less: Intersegment Revenue	617	890	785	2409	2248	2896
	Revenue from operations	1177798	1136363	1160735	3508451	3191262	4363889
3.	Segment Results:						
	Automotive Segment	33545	45147	57768	112953	158855	212876
	Farm Equipment Segment	74591	62532	54923	214226	163664	199386
	Other Segments	55	52	191	182	425	
	Total Segment Results	108191	107731	112882	327361		249
	Less:	100101	107751	112002	32/301	322944	412511
	Finance Costs	3814	3002	4735	10105	44000	
	Other un-allocable expenditure net of un-allocable income (includes exceptional items)	(35245)	(53358)			14022	18605
	The state of the s	(33243)	(55556)	(1627)	(106172)	(36579)	(34540)
	Total Profit before tax	139622	158087	109774	423428	345501	428446
	Segment assets:		-				
	Automotive Segment	1227269	1256028	1160033	1227269	1160033	1204400
	Farm Equipment Segment.	570648	640192	541405	570648	541405	527935
	Other Segments	3991	3908	5127	3991	5127	527933
	Total Segment Assets	1801908	1900128	1706565	1801908	1706565	1737628
	Unallocated Corporate Assets	2023157	1878033	1769848	2023157	1769848	1812327
	Total Assets	3825065	3778161	3476413	3825065	3476413	
	SECOND LIGHT OF HE		0770101	3470413	3023003	34/0413	3549955
	Segment liabilities:			1			
	Automotive Segment	584927	627400	578198	504007	======	
	Farm Equipment Segment.	263834	274134		584927	578198	656968
	Other Segments	1087		199333	263834	199333	209916
	Total Segment Liabilities	849848	1116	1363	1087	1363	1354
	Unallocated Corporate Liabilities		902650	778894	849848	778894	868238
	Total Liabilities	483590	498141	508169	483590	508169	439401
	i vai Liavillies	1333438	1400791	1287063	1333438	1287063	1307639

+ V

### Notes

The financial results of the Company have been prepared in accordance with Indian Accounting Standards (IND AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) Rules, 2016. The Company adopted IND AS from 1st April, 2016, and accordingly, these financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 - Interim Financial Reporting, prescribed under section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.

Year Ended	inded	Nine Months E		Quarter Ended				
Mar-16	Dec-15	Dec-16	Dec-15	Sep-16	Dec-16			
(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)			
41694	41694	59936	-	49943	-			

2 Other Income includes dividend received from Subsidiaries. Associates and Joint Venture

3 Reconciliation of the financial results to those reported under previous Generally Accepted Accounting Principles (GAAP) are summarised as follows:

Rs.	in	lakhs	

	F	rofit Reconciliation	
	Quarter Ended	Nine Months Ended	Year Ended
	Dec-15	Dec-15	Mar-16
Profit after tax as reported under previous GAAP	80799	258375	316748
Adjustments:-			
Reclassification of actuarial loss / (gain), arising in respect of employee benefit schemes, to Other Comprehensive Income (OCI)	(265)	(795)	(1060)
Reversal of capitalisation of foreign currency differences attributable to Property Plant & Equipment (adjusted for depreciation thereon) etc., so as to recognize the carrying value of such assets in accordance with the respective IND AS, and reversal of foreign exchange differences arising from translation of long term			
foreign currency monetary items and accounted for in Foreign Currency Monetary Items Translation Difference Account, without availing of any exemption	3982	3493	6351
Other Adjustments*	242	(361)	165
Tax Adjustments	(1311)	(718)	(1747)
Profit after tax as reported under IND AS	83447	259994	320457
Other Comprehensive Income (after tax)	1002	1714	2976
Total Comprehensive income as reported under IND AS	84449	261708	323433

\*Other adjustments mainly include those arising from
(1) recognizing financial assets and liabilities (carried at cost in Previous GAAP) at Fair Value through Profit or Loss (FVTPL) or amortised cost,
(2) measuring certain current investments (carried at lower of cost or fair value in Previous GAAP) at FVTPL and investments in subsidiaries, associates and joint venture continue to be recognized at their cost less diminition other than temporary (deemed cost) and other equity instruments at Fair Value through Other Comprehensive Income and (3) recognizing the impact of the cost of Employee Stock Option Schemes (recognized at intrinsic value in Previous GAAP) at fair Value.

Exceptional item of Rs. 36378 lakhs for the quarter represents profit (net) on sale of investment in subsidiary companies and a joint venture.

The Board of Directors of the Company at its meeting held on 3rd December 2016, has approved the Scheme of Arrangement between Mahindra Two Wheelers Limited (MTWL), a step-down subsidiary of the Company, and the Company and their respective Shareholders and Creditors, which inter-alia, envisages demerger of the Two Wheeler Undertaking of MTWL (which consists of manufacturing and selling of Two Wheelers) and transfer and vesting thereof as a going concern into the Company. The Appointed Date of the Scheme would be 1 October 2016 or such other date as may be approved. The Scheme will be given effect to on receipt of requisite approvals / consent.

6 The above results were approved by the Board of Directors of the Company at the Board Meeting held on 10th February, 2017

7 In compliance with Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, a limited review of the above results has been carried out by the Statutory Auditors

For and on behalf of the Board of Directors

Anand G. Mahindra **Executive Chairman** 

Mumbai, 10th February, 2017

(4/10)

### **MAHINDRA & MAHINDRA LIMITED**

Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001. Tel: +91 22 22021031, Fax: +91 22 22875485, Website: www.mahindra.com, Email: group.communications@mahindra.com, CIN No. L65990MH1945PLC004558

Extract of Standalone Unaudited Financial Results for the Quarter and Nine months ended December 31, 2016

Rs. in Lakhs

Particulars	Quarter ended	Nine Months Ended	Quarter ended
1.4.4.4.4.5	31st Dec 2016	31st Dec 2016	31st Dec 2015
Total income from operations	1177798	3508451	1160735
Net Profit for the period (before Tax and Exceptional items)	103244	377950	103499
Net Profit for the period (before tax and after Exceptional items)	139622	423428	109774
Net Profit for the period (after tax and after Exceptional items)	111227	323049	83447
Total Comprehensive Income for the period [Comprising Profit for the period (after tax) and Other Comprehensive Income (after tax)]	111279	323515	84449
Equity Share Capital	29663	29663	29606
Earnings Per Share* (of Rs. 5/- each)	777(0,75%)		25000
Basic:	18.75	54.48	14.09
Diluted:	17.91	52.01	13.44

\*Not Annualised

Note:

- 1. The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by the SEBI circular no. CIR/CFD/FAC/62/2016 dated July 5, 2016. The full format of the Quarterly Financial Results are available on the Company's website viz. www.mahindra.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 2. The financial results of the Company have been prepared in accordance with Indian Accounting Standards (IND AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 a amended by the Companies (Indian Accounting Standards) Rules, 2016. The Company adopted IND AS from 1st April, 2016, and accordingly, these financial results (including the previous period) have been prepared in accordance with the recognition and measurement principles in IND AS 34 Interim Financial Reporting, prescribed under section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 3. Reconciliation of the financial results to those reported under previous Generally Accepted Accounting Principles (GAAP) are summarised as follows

Rs. in Laki

	Rs. in Lakhs
Particulars	Quarter ended 31st Dec 2015
Profit after tax as reported under previous GAAP	80799
Adjustments:-	
Reclassification of actuarial loss / (gain), arising in respect of employee benefit schemes, to Other Comprehensive Income (OCI)	(265)
Reversal of capitalisation of foreign currency differences attributable to Property Plant & Equipment (adjusted for depreciation thereon) etc., so as to recognize the carrying value of such assets in accordance with the respective IND AS, and reversal of foreign exchange differences arising from translation of long term foreign currency monetary items and accounted for in Foreign Currency Monetary Items Translation Difference Account, without availing of any exemption	3982
Other Adjustments*	242
Tax Adjustments	(1311)
Profit after tax as reported under IND AS	83447
Other Comprehensive Income (after tax)	1002
Total Comprehensive income as reported under IND AS	84449

\*Other adjustments mainly include those arising from

(1) recognizing financial assets and liabilities (carried at cost in Previous GAAP) at Fair Value through Profit or Loss (FVTPL) or amortised cost,

(2) measuring certain current investments (carried at lower of cost or fair value in Previous GAAP) at FVTPL and investments in subsidiaries, associates and joint venture continue to be recognized at their cost less diminution other than temporary (deemed cost) and other equity instruments at Fair Value through Other Comprehensive Income and

(3) recognizing the impact of the cost of Employee Stock Option Schemes (recognized at intrinsic value in Previous GAAP) at fair value.

Anand G. Mahindra

Executive Chairman

C-8

Date: 10th February, 2017

Place: Mumbai

# **Deloitte Haskins & Sells**



Chartered Accountants Tower 3, 27th - 32nd Floor Indiabulls Finance Centre Elphinstone Mill Compound Senapati Bapat Marg Elphinstone (W) Mumbai - 400 013, India

Tel: +91 (022) 6185 4000 Fax: +91(022) 6185 4501/4601

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF MAHINDRA & MAHINDRA LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of MAHINDRA & MAHINDRA LIMITED ("the Company"), for the quarter and nine months ended December 31, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS
Chartered Accountants

(Firm's Registration No. 117364W)

Shyamak R Tata Partner

(Membership No. 38320)

MUMBAI, February 10, 2017



### **MAHINDRA & MAHINDRA LIMITED**

Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001. Tel: +91 22 22021031, Fax: +91 22 22875485 Website: www.mahindra.com, Email: group.communications@mahindra.com CIN No. L65990MH1945PLC004558

### **Press Release**

### M&M + MVML Revenue Rs. 11826 crore

### M&M + MVML PAT Rs. 801 crore

**Mumbai, 10<sup>th</sup> February 2017:** The Board of Directors of Mahindra and Mahindra Limited today announced the unaudited financial results of the company for the quarter ended 31<sup>st</sup> December 2016. The results are being published under the new Indian Accounting Standard (IND AS) which became applicable from 1<sup>st</sup> April 2016.

### Q3 F2017 - M&M + MVML\* Results

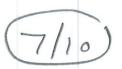
- Gross Revenues and Other Income Rs. 11826 crore.
- Profit from ordinary activities before tax Rs. 1124 crore
- Profit from ordinary activities after tax Rs. 801 crore
- 112852 vehicles sold in domestic market, a YoY decrease of 8.3%
- 51772 utility vehicles sold, a YoY decrease of 11.7%
- 72363 tractors sold in the domestic market, a YoY growth of 20.8%
- Domestic Tractor market share at 44% Highest ever quarter market share since 2007
- Total exports of 12140 numbers (8017 vehicles & 4123 tractors), a YoY growth of 13.1%

The auto industry was adversely impacted in Q3 F2017 due to demonetization with all segments of the industry showing significant drop in demand in the months of November and December 2016. This was in contrast to the overall positive sentiment and demand that prevailed in the period April to October 2016. Industry growth for Cars + UVs dropped to just 1.1% in the months of November and December as against 11.4% for the period April to October. This sudden drop in demand had an adverse impact on the Q3 F2017 industry volumes which de-grew by 1.4%. The festive season in October helped in boosting demand for tractors but overall Q3 saw some pressure on volumes because of demonetization. The Rabi sowing this year has exceeded the overall sown area from previous year and there is also an increase of 10% and 14-16% respectively in MSP of oilseeds and pulses. This together with continued rural thrust in the union budget will bring some cheer to the farming community.

### Q3 F2017 - M&M Standalone results

- Gross Revenues and Other Income Rs. 11888 crore
- Profit from ordinary activities after tax Rs. 1112 crore

<sup>\*</sup> The combined results of M&M and MVML (manufacturing unit) provide a comprehensive view of the company's performance.



### YTD F2017 - M&M + MVML Results

- Gross Revenues and Other Income Rs. 35836 crore, up 11% YoY
- Profit from ordinary activities before tax Rs. 4181 crore, up 16% YoY
- Profit from ordinary activities after tax Rs. 3015 crore, up 14% YoY

### YTD F2017 - M&M Standalone results

- Gross Revenues and Other Income Rs. 36119 crore, up 11% YoY
- Profit from ordinary activities after tax Rs. 3230 crore, up 24% YoY

### Outlook:

India's macro momentum suffered a dislocation in the form of withdrawal of high frequency notes by the government in November with discernible impact on consumption and investments. The official growth forecast was subsequently pared to 7.1% for F2017 from 7.6% earlier. Demonetisation has had short-term costs but holds the potential for long-term benefits. The government has embarked on follow-up actions to minimize the costs and maximise the benefits including remonetisation, a prudent budget with continued thrust on agriculture, rural and affordable housing segments, tax cuts for individuals as well as MSMEs and further lowering of the fiscal deficit that will pave the way for continued downward journey in cost of capital. Thus, growth is likely to return towards the trend in F2018 following a temporary decline in F2017.

The underlying India story essentially remains positive. India is not only among the world's fastest growing major economies, underpinned by a stable macro-economy with declining inflation and improving fiscal and external balances. It also remains one of the few economies enacting major structural reforms.

# Additional information [not subjected to limited review and not under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015] THE UNAUDITED COMBINED RESULTS OF MAHINDRA & MAHINDRA LIMITED AND MAHINDRA VEHICLE MANUFACTURERS LIMITED\*

Registered Office : Gateway Building, Apollo Bunder, Mumbai 400 001. Tel: +91 22 22021031, Fax: +91 22 22875485, Website: www.mahindra.com, Email: group.communications@mahindra.com, CIN No. L65990MH1945PLC004558

Rs. Crores

_	-	_					-		_		_									_				_	
		13. To	12. 01	11. N	10. Pr	9. P.	8. E	7. P	6. FI	5. P	4.	Р	e. To	<u>а</u> О	c. D	b.	a. M	E		Ţ	7	1. G			
		Total Comprehensive Income after tax (11 + 12)	Other Comprehensive Income after tax	Net Profit from ordinary activities after tax (9 - 10)	Provision for tax expenses	Profit from ordinary activities before tax (7 + 8)	Exceptional items	Profit from ordinary activities after finance costs but before exceptional items (5 - 6)	Finance costs	Profit from ordinary activities before finance costs (3 + 4)	Other income	Profit from operations before other income & finance costs (1 - 2)	Total expenses (a+b+c+d)	Other expenses (Net of cost of manufactured products capitalised)	Depreciation and amortisation expense	Employee benefits expense	Material costs	Expenses:		Total Income from operations (net)	Less: Excise duty on sales	Gross sales & operating income			
		801.70	0.64	801.06	322.56	1123.62	16.51	1107.11	59.13	1166.24	92.11	1074.13	9512.68	1119.91	375.33	758.55	7258.89			10586.81	1147.42	11734.23	Amount	2016	
		7.57	0.01	7.57	3.05	10.61	0.16	10.46	0.56	11.02	0.87	10.15	89.85	10.58	3.55	7.17	68.57			100.00	10.84	110.84	% to Net sales		Quarter ended 31st December
		859.77	10.36	849.41	308.55	1157.96	0.00	1157.96	63.55	1221.51	91.11	1130.40	9334.01	1157.37	321.07	701.15	7154.42			10464.41	1011.53	11475.94	Amount	2015	ended
		8.22	0.10	8.12	2.95	11.07	0.00	11.07	0.61	11.67	0.87	10.80	89.20	11.06	3.07	6.70	68.37			100.00	9.67	109.67	% to Net sales		
		3020.21	5.03	3015.18	1165.53	4180.71	107.51	4073.20	161.28	4234.48	909.48	3325.00	27958.27	3403.32	1093.85	2197.46	21263.64			31283.27	3643.46	34926.73	Amount	2016	
		9.65	0.02	9.64	3.73	13.36	0.34	13.02	0.52	13.54	2.91	10.63	89.37	10.88	3.50	7.02	67.97			100.00	11.65	111.65	% to Net sales		Nine months end 31st December
		2668.50	16.23	2652.27	948.61	3600.88	0.00	3600.88	193.64	3794.52	688.76	3105.76	25607.52	3239.36	846.58	2003.31	19518.27			28713.28	2855.77	31569.05	Amount	2015	Nine months ended 31st December
		9.29	0.06	9.24	3.30	12.54	0.00	12.54	0.67	13.22	2.40	10.82	89.18	11.28	2.95	6.98	67.98			100.00	9.95	109.95	% to Net sales		
-		_	_		_	-	-	_	-	-	-	-		_			-		-	_	-		_	-	-

\*Mahindra Vehicle Manufacturers Limited (MVML), a 100% subsidiary of the Company.

Previous years figures have been regrouped wherever necessary.

Additional information [not subjected to limited review and not under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements)
Regulations, 2015]

THE UNAUDITED COMBINED RESULTS OF MAHINDRA & MAHINDRA LIMITED AND MAHINDRA VEHICLE MANUFACTURERS LIMITED\*
Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001.

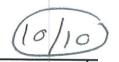
Tel: +91 22 22021031, Fax: +91 22 22875485, Website: www.mahindra.com, Email: group.communications@mahindra.com, CIN No. L65990MH1945PLC004558

Segment wise Revenues, Results and Capital Employed:

Rs. Crores

				The state of the s	Rs. Crores	
			r ended	Nine months ended		
			cember	31st Dec		
		2016	2015	2016	2015	
		Amount	Amount	Amount	Amount	
Α.	Segment Revenue : (Net sales & operating income)					
	Automotive Segment	6358.93	6937.58	19567.73	18868.36	
	Farm Equipment Segment	4280.65	3560.56	11852.75	9948.52	
	Other Segments	8.94	5.28	25.65	14.52	
	Total	10648.52	10503.42	31446.13	28831.40	
	Less: Intersegment Revenue	61.71	39.01	162.86	118.12	
	Net sales & operating income	10586.81	10464.41	31283.27	28713.28	
				6		
	Segment Results (After exceptional Items):					
	Automotive Segment	452.17	714.20	1615.57	1901.00	
	Farm Equipment Segment	745.90	549.22	2142.26	1636.63	
	Other Segments	0.55	1.91	1.82	4.25	
	Unrealised Profit	0.03	0.13	0.01	(0.05)	
	Total Segment Results	1198.65	1265.46	3759.66	3541.83	
	Less:					
	Finance Costs	59.13	63.55	161.28	193.64	
	Other un-allocable expenditure net of un-allocable income	15.90	43.95	(582.33)	(252.69)	
	Total Profit before tax	1123.62	1157.96	4180.71	3600.88	
C.	Capital Employed : (Segment assets - Segment liabilities )					
	Automotive Segment	9144.50	8666.59	9144.50	8666.59	
	Farm Equipment Segment	3068.13	3420.72	3068.13	3420.72	
	Other Segments	29.04	37.64	29.04	37.64	
	Unrealised Profit	0.01	0.23	0.01	0.23	
	Total Segment Capital Employed	12241.68	12125.18	12241.68	12125.18	

\*Mahindra Vehicle Manufacturers Limited (MVML), a 100% subsidiary of the Company. Previous years figures have been regrouped wherever necessary.



Additional information [not subjected to limited review and not under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015]

THE UNAUDITED COMBINED RESULTS OF MAHINDRA & MAHINDRA LIMITED AND MAHINDRA VEHICLE MANUFACTURERS LIMITED\* Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001.

Tel: +91 22 22021031, Fax: +91 22 22875485, Website: www.mahindra.com, Email: group.communications@mahindra.com, CIN No. L65990MH1945PLC004558

Reconciliation of the financial results to those reported under previous Generally Accepted Accounting Principles (GAAP) are summarised as follows:

		Rs. Crores
	Profit Rec	onciliation
	Quarter Ended 31-Dec-2015	Nine months Ended 31-Dec-2015
Profit after tax as reported under previous GAAP Adjustments:-	820.54	2629.70
a) Reclassification of actuarial loss / (gain), arising in respect of employee benefit schemes, to Other Comprehensive Income (OCI)	(2.19)	(6.56)
b) Reversal of capitalisation of foreign currency differences attributable to Property Plant & Equipment (adjusted for depreciation thereon) etc., so as to recognize the carrying value of such assets in accordance with the respective IND AS, and reversal of foreign exchange differences arising from translation of long term foreign currency monetary items and accounted for in Foreign Currency Monetary Items Translation Difference Account, without		
availing of any exemption	39.82	34.93
c) Other Adjustments#	1.86	(5.16)
d) Tax Adjustments Profit after tax as reported under IND AS	(10.62) <b>849.41</b>	(0.64) <b>2652.27</b>
Other Comprehensive Income (after tax)	10.36	16.23
Total Comprehensive income as reported under IND AS	859.77	2668.50

\*Other adjustments mainly include those arising from (1) recognizing financial assets and liabilities (carried at cost in Previous GAAP) at Fair Value through Profit or Loss (FVTPL) or amortised cost, (2) measuring certain current investments (carried at lower of cost or fair value in Previous GAAP) at FVTPL and investments in subsidiaries, associates and joint venture continue to be recognized at their cost less diminution other than temporary (deemed cost) and other equity instruments at Fair Value through Other Comprehensive Income and (3) recognizing the impact of the cost of Employee Stock Option Schemes (recognized at intrinsic value in Previous GAAP) at fair value.

\*Mahindra Vehicle Manufacturers Limited (MVML), a 100% subsidiary of the Company. Previous years figures have been regrouped wherever necessary.