

REF:NS:SEC:

3<sup>rd</sup> September, 2018

**National Stock Exchange of India Limited**  
"Exchange Plaza", 5<sup>th</sup> Floor,  
Plot No.C/1, G Block  
Bandra-Kurla Complex  
Bandra (East), Mumbai 400051.

**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai 400001.

**Bourse de Luxembourg**  
Societe de la Bourse de Luxembourg  
Societe Anonyme/R.C.B. 6222,  
B.P. 165, L-2011 Luxembourg.

**London Stock Exchange Plc**  
10 Paternoster Square  
London EC4M 7LS.

Dear Sirs,

**Sub: Press Release issued by Mahindra & Mahindra Limited**

Please find enclosed a Press Release issued by the Company.

Kindly take the above on record.

Yours faithfully,

For MAHINDRA & MAHINDRA LIMITED



NARAYAN SHANKAR  
COMPANY SECRETARY

Encl: a/a

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Press Release

## Mahindra’s Farm Equipment Sector sells 16,375 units in India during August 2018

*Registers 7% domestic growth for the month*

**Mumbai, September 3, 2018:** Mahindra & Mahindra Ltd.’s Farm Equipment Sector (FES), a part of the USD 20.7 billion Mahindra Group, today announced its tractor sales numbers for August 2018.

Domestic sales in August 2018 were at 16,375 units, as against 15,356 units during August 2017. Total tractor sales (domestic + exports) during August 2018 were at 17,785 units, as against 16,641 units for the same period last year. Exports for the month stood at 1,410 units.

Commenting on the month’s performance, **Rajesh Jejurikar, President - Farm Equipment Sector, Mahindra & Mahindra Ltd.** said, “We have sold 16,375 tractors in the domestic market during August 2018 a growth of 7% over last year. The announcement of higher MSP for Kharif crops will drive positive sentiments in the upcoming festive season. In the exports market, we sold 1,410 tractors with a growth of 10% over August 2017.”

FES Total						
	Aug			Cumulative Aug		
	F18	F19	%Change	F18	F19	%Change
<b>Domestic</b>	<b>15356</b>	<b>16375</b>	<b>7%</b>	<b>114738</b>	<b>135309</b>	<b>18%</b>
<b>Exports</b>	<b>1285</b>	<b>1410</b>	<b>10%</b>	<b>5853</b>	<b>5939</b>	<b>1%</b>
<b>Total</b>	<b>16641</b>	<b>17785</b>	<b>7%</b>	<b>120591</b>	<b>141248</b>	<b>17%</b>

\*Exports include CKD

## About Mahindra

The Mahindra Group is a USD 20.7 billion federation of companies that enables people to rise through innovative mobility solutions, driving rural prosperity, enhancing urban living, nurturing new businesses and fostering communities. It enjoys a leadership position in utility vehicles, information technology, financial services and vacation ownership in India and is the world's largest tractor company, by volume. It also enjoys a strong presence in agribusiness, aerospace, commercial vehicles, components, defense, logistics, real estate, renewable energy, speedboats and steel, amongst other businesses. Headquartered in India, Mahindra employs over 2,40,000 people across 100 countries.

Learn more about Mahindra on [www.mahindra.com](http://www.mahindra.com) / Twitter and Facebook: @MahindraRise

### **Media contact information:**

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